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UNITED STATES DISTRICT COURT
CENTRAL DISTRICT OF CALIFORNIA
WESTERN DIVISION

17
18 WESTLAKE SERVICES, LLC } CASE No.: 2:15-cv-07490 SJO (MRWx)
d/b/a WESTLAKE FINANCIAL
SERVICES,

19 Plaintiff } **JOINT EXHIBIT LIST**

20) Hon. S. James Otero

21 CREDIT ACCEPTANCE
22 CORPORATION } Pretrial Conference: Nov. 20, 2017
 } Trial Date: Dec. 5, 2017

23|| Defendant

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13 Attorneys for Plaintiff
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1 Pursuant to Federal Rule of Civil Procedure 26(a)(3)(A)(iii), Local Rule 16-6.1,
2 and paragraph 1.B.4 of the "Order re Jury/court Trial for Civil Cases Assigned to Judge
3 James S. Otero" ("Order"), Plaintiff Westlake Financial Services ("Westlake") and
4 Defendant Credit Acceptance Corporation ("CAC," and with Westlake, the "Parties")
5 submit the accompanying list of potential trial exhibits. Per Local Rule 16-6.1 and this
6 Court's Order, Credit Acceptance has identified with asterisks those exhibits it "expects to
7 offer for impeachment purposes and those which [it] may offer if the need arises."

8 The Parties reserve their right to amend and supplement this list of exhibits for any
9 reason, including but not limited to ongoing investigation; ongoing discovery; review of
10 discovery or other materials not yet reviewed or available for review, receipt, and review
11 of exhibit lists and objections from the other Party; rulings from the Court; proceedings at
12 trial, or otherwise. In addition to the listed documents, the Parties reserve the right to use
13 any of the documents identified on each other's schedule of trial exhibits. The Parties
14 specifically reserve the right to use exhibits identified as for impeachment or as for "if the
15 need arises" for all other purposes including, but not limited to, their respective cases.

16 The list identifies the exhibits for which the Parties have thus far stipulated to
17 authenticity. The Parties anticipate that they reach agreement on the authenticity and
18 admissibility on certain other exhibits before trial and will inform the Court accordingly.

19 DATED: 10/30/17

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21 SKADDEN, ARPS, SLATE, MEAGHER & FLOM LLP

22

By: _____ */s/ Douglas A. Smith*

23

Douglas A. Smith

24

Attorneys for Defendant

CREDIT ACCEPTANCE CORPORATION

DATED: 10/30/17

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BIRD, MARELLA, BOXER, WOLPERT, NESSIM,
DROOKS, LINCENBERG & RHOW, P.C.

26

By: _____ */s/ Timothy B. Yoo*

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Timothy B. Yoo

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Attorneys for Plaintiff

WESTLAKE SERVICES, LLC d/b/a
WESTLAKE FINANCIAL SERVICES

1 **ATTESTATION**
2

3 I, Douglas A. Smith, attest that the signatories listed above, and on whose behalf the
4 filing is submitted, concur in the filing's content and have authorized the filing.
5

6 /s/

7 *Douglas A. Smith*

8 Douglas A. Smith
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Case 2:15-cv-07490-SJO-MRW Document 243 Filed 10/30/17 Page 5 of 13 Page ID
 #15241
 October 30, 2017

Exhibit No.	Description	Identifier	Stip. to Authenticity	Stip. to Admissibility	Date Identified	Date Admitted
JX-0001	Assignment of '807 Patent rights from Brock to CAC.	Brock Dep. Ex. 031; CAC_00002997 to CAC_00002999	Yes			
JX-0002	Utility Patent Application Transmittal, U.S. Patent Application No. 107889-041 ('807 Patent Application)	Brock Dep. Ex. 029; CAC_00003000 to CAC_00003049	Yes			
JX-0003	The Credit Report, Fall 2000	Brock Dep. Ex. 021; CAC_00003689 to CAC_00003700	Yes			
JX-0004	Email re pilot program (1/12/00)	Brock Dep. Ex. 009; CAC_00007463 to CAC_00007463	Yes			
JX-0005	Draft September 2000 Top Ten List	CAC_00008283 to CAC_00008284	Yes			
JX-0006	Brett Roberts Draft Remarks	Hricik Dep. Ex. 005; CAC_00008303 to CAC_00008305	Yes			
JX-0007	Calendar Invitation re: Credit Application Processing System (CAPS) Kickoff Meeting (1/12/2000)	Ulatowski Dep. Ex. 051; CAC_00008317 to CAC_00008317	Yes			
JX-0008	Black Book Sub-License Agreement with Detroit II Automobiles (6/21/2000)	Brock Dep. Ex. 016; CAC_00031059 to CAC_00031060	Yes			
JX-0009	Black Book Sub-License Agreement with Shaver Preferred (6/19/2000)	Brock Dep. Ex. 015; CAC_00031112 to CAC_00031113	Yes			
JX-0010	Oracle CAPS Quality Plan	Brock Dep. Ex. 010; CAC_00135312 to CAC_00135363	Yes			
JX-0011	Email re OFFICE OF THE PRESIDENT MEETING (6/16/2000)	Ulatowski Dep. Ex. 058; CAC_00197182 to CAC_00197186	Yes			
JX-0012	Email re August 2000 Top Ten List (8/11/2000)	Ulatowski Dep. Ex. 059 Pearce Dep. Ex. 101; CAC_00197194 to CAC_00197198	Yes			
JX-0013	Meeting Invite re Dealer Center vs. CAPS 2.0 (1/9/2013)	Ulatowski Dep. Ex. 068 ; CAC_00198872 to CAC_00198872	Yes			
JX-0014	Invitation to CAPS Celebration (8/2/2000)	Ulatowski Dep. Ex. 055; CAC_00199166 to CAC_00199167	Yes			
JX-0015	Email re DT and Westlake (8/25/2013)	Ulatowski Dep. Ex. 071; CAC_00206354 to CAC_00206354	Yes			
JX-0016	Email re reasons why dealers left CAC program. (11/4/2013)	Ulatowski Dep. Ex. 069; CAC_00206825 to CAC_00206827	Yes			
JX-0017	Pools Are For Swimming Ad	Anderson Dep. Ex. 018; CAC_00207393 to CAC_00207394	Yes			
JX-0018	Assignment of '807 Patent from Brock to CAC (5/14/2002)	Pearce Dep. Ex. 111; CAC_00207458 to CAC_00207464	Yes			
JX-0019	Original Complaint for Westlake Services LLC v. Credit Acceptance Corp., 15-cv-07490-SJO-MRW [ECF No. 1]	House Dep. Ex. 028	Yes			
JX-0020	CAC 2005 Form 10-K	Dick_00001138 to Dick_00001235	Yes			
JX-0021	CAC 2007 Form 10-K	N/A				
JX-0022	Moody CAC Dealer Analysis (June 2011)	Dick Dep. Ex. 159; CAC_00196325 to CAC_00196329	Yes			
JX-0023	CAC 2001 Annual Report	N/A	Yes			
JX-0024	CAPS Trademark Application	Pearce Dep. Ex. 110	Yes			
JX-0025	CAC 2000 Form 10-K	Busk Dep. Ex. 042	Yes			
JX-0026	Email re phone transcript with attachment "8.30.13 Joe call.docx" (9/4/2013)	CAC_00197042 to CAC_00197052	Yes			
JX-0027	United States Patent 6,950,807	Brock Dep. Ex. 001	Yes			
JX-0028	U.S. Patent Application No. 107889-041 ('807 Patent Application)	Canfield Dep. Ex. 120	Yes			
JX-0029	CAC Amended and Restated Privilege Log	McCluskey Dep. Ex. 119	Yes			
JX-0030	Email re Sweet Jesus (2/13/2002)	Hankey Dep. Ex. 045; NOWCOM0000198 to NOWCOM0000198	Yes			
JX-0031	Email re CACC v Profit Builder.xls (11/16/2008)	WESTLAKE0017244 to WESTLAKE0017246	Yes			
JX-0032	Email re CACC 2008 shareholder letter (4/15/2009)	Anderson Dep. Ex. 008; WESTLAKE0019036 to WESTLAKE0019042	Yes			
JX-0033	Email re Profit Builder Question (6/29/2015)	Leventhal Dep. Ex. 051; WESTLAKE0024822 to WESTLAKE0024823	Yes			
JX-0034	Email re Westlake w/ Attachments (10/7/2010)	Anderson Dep. Ex. 021; WESTLAKE0036177 to WESTLAKE0036180	Yes			
JX-0035	Email re Speedstar Motors #1032636 (2/16/2011)	Anderson Dep. Ex. 017; WESTLAKE0036957 to WESTLAKE0036958	Yes			
JX-0036	Email re CAC Profit Builder Partner program comparison (3/29/10)	House Dep. Ex. 031; WESTLAKE0038314 to WESTLAKE0038315	Yes			
JX-0037	Email re One of the top CAC dealers in Cincinnati (10/21/11)	Anderson Dep. Ex. 009; WESTLAKE0039040 to WESTLAKE0039042	Yes			
JX-0038	Email re CAC Vs Westlake, straight up, for CAR FOR YOU, LLC (Producing Dealer) (8/26/11)	Anderson Dep. Ex. 023; WESTLAKE0039387 to WESTLAKE0039394	Yes			
JX-0039	Email re Urgent help!! (4/28/2011)	Anderson Dep. Ex. 003; WESTLAKE0039486 to WESTLAKE0039487	Yes			
JX-0040	Email re GO Financial (4/26/2013)	Vazquez Dep. Ex. 090; WESTLAKE0045474 to WESTLAKE0045475	Yes			
JX-0041	Email re Nov 2014 Promotions (11/4/2014)	Eyraud Dep. Ex. 073; WESTLAKE0047668 to WESTLAKE0047672	Yes			
JX-0042	Email re Profit Builder Pilot (8/13/2014)	WESTLAKE0054741 to WESTLAKE0054746	Yes			
JX-0043	Raymond James Industry Report	Busk Dep. Ex. 046; CAC_00196881 to CAC_00196881	Yes			
JX-0044	Email re Project Piston - Potential Investor Questions (12/9/2013)	Busk Dep. Ex. 047; CAC_00204490 to CAC_00204491	Yes			
JX-0045	Email re CAC Growth (6/23/2010)	Anderson Dep. Ex. 022	Yes			
JX-0046	CAPS Issues Spreadsheet	Stoll Dep. Ex. 012; CAC_00202138 to CAC_00202138	Yes			
JX-0047	Credit Acceptance Corporation's CAPS/Dealertrack - Frequently Asked Questions (FAQs)	CAC_00204097 to CAC_00204101	Yes			
JX-0048	U.S. Department of Justice and the Federal Trade Commission Horizontal Merger Guidelines issued Aug. 19, 2010	House Dep. Ex. 33	Yes			
JX-0049	June 29, 2017 Supplemented Expert Report of Donald R. House, Sr.	House Dep. Ex. 027	Yes			
JX-0050	June 23, 2017 Reply Expert Report of Donald R. House, Sr.	House Dep. Ex. 035	Yes			
JX-0051	Supplemented Initial Expert Report of Robert Stoll	Stoll Dep. Ex. 002	Yes			

Case 2:15-cv-07490-SJO-MRW Document 243 Filed 10/30/17 Page 6 of 13 Page ID
 #15242
 October 30, 2017

Exhibit No.	Description	Identifier	Stip. to Authenticity	Stip. to Admissibility	Date Identified	Date Admitted
JX-0052	Reply Expert Report of Robert Stoll	Stoll Dep. Ex. 003	Yes			
JX-0053	Oct. 14, 2010 Email from Bret Hankey to Ian Anderson re: Partner program	WESTLAKE0037337 to WESTLAKE0037339	Yes			
JX-0054	California Market Visit Summary	CAC_00202306 to CAC_00202306	Yes			
JX-0055	Florida Summary	CAC_00202312 to CAC_00202312	Yes			
JX-0056	GA - Macon Market Visit Summary	CAC_00202313 to CAC_00202313	Yes			
JX-0057	KS Market Visit Summary	CAC_00202316 to CAC_00202316	Yes			
JX-0058	New England Market Visit Summary July 2016	CAC_00202323 to CAC_00202323	Yes			
JX-0059	New England Market Visit Summary	CAC_00202324 to CAC_00202324	Yes			
PX-0001	Chart of dealers who used CAPS in 2000	Ulatowski Dep. Ex. 060; CAC_00002741 to CAC_00002741	Yes			
PX-0002	Declaration and Power of Attorney for Patent Application, Application No. 10/037,055	Brock Dep. Ex. 030; CAC_00002993 to CAC_00002995	Yes			
PX-0003	Credit Acceptance Corporation Newsletter The Credit Report, Aug 2000	Brock Dep. Ex. 028; CAC_00003683 to CAC_00003688	Yes			
PX-0004	Credit Acceptance Corporation Employee Newsletter Employee Info Source, Nov. 2000	Brock Dep. Ex. 019; CAC_00003701 to CAC_00003706	Yes			
PX-0005	Meeting notice re: Meeting for the CAPS Kickoff in the IT Conference Room; Start Time of Jan. 12, 2000; 2:00 pm; End Time of Jan. 12, 2000; 2:30 pm	Brock Dep. Ex. 008; CAC_00006768 to CAC_00006768	Yes			
PX-0006	Jan. 24, 2000 Email from Jeff Brock to Dave Simmet re: CAPS	Ulatowski Dep. Ex. 053; CAC_00007471 to CAC_00007471	Yes			
PX-0007	Feb. 4, 2000 Project Memo from Jeff Brock to Tom Burke re: Status Report - Week ending Friday, February 4, 2000	Brock Dep. Ex. 011; CAC_00007506 to CAC_00007506	Yes			
PX-0008	Feb. 9, 2000 Email from Brett Roberts to Jeff Brock re: Web Lending Conference	Brock Dep. Ex. 012; CAC_00008352 to CAC_00008352	Yes			
PX-0009	Chart of Dealer information	McCluskey Dep. Ex. 120; CAC_00027459 to CAC_00027459	Yes			
PX-0010	Flier re: The Benefits of using Credit Acceptance's CAPS (Credit Application Processing System)	McCluskey Dep. Ex. 124; CAC_00029388 to CAC_00029389	Yes			
PX-0011	June 1, 2000 Email from Office of the President to Donald Foss, et al. re: Top Ten List with attachment	Ulatowski Dep. Ex. 057; CAC_00197787 to CAC_00197790	Yes			
PX-0012	Credit Acceptance Corporation's announcement re: Credit Acceptance Submits Patent Application for Online Filing System	CAC_00212336 to CAC_00212337	Yes			
PX-0013	Credit Acceptance Corporation's Third Quarter Earnings Call Transcript, dated Nov. 1, 2016	N/A	Yes			
PX-0014	Pieter A. VanderWerf and John F. Mahon, "Meta-Analysis of the Impact of Research Methods on Findings of First-Mover Advantage."	House Dep. Ex. 38	Yes			
PX-0015	Declaration and Power of Attorney for Patent Application, Application No. 10/037,055 stamped by USPTO Feb. 26, 2002	Canfield Dep. Ex. 122	Yes			
PX-0016	Meeting notice re: "Should have a CAPS model to begin testing tomorrow"	CAC_00006771 to CAC_00006771	Yes			
PX-0017	Feb. 24, 2000 Email from Tom Burke to Dave Simmet, et al. re: Prototype # 2 available	CAC_00006825 to CAC_00006825	Yes			
PX-0018	Jan. 31, 2000 Email from Jeff Brock to Doug Busk re: Dan Namoli Audit	CAC_00007495 to CAC_00007495	Yes			
PX-0019	April 4, 2000 Email from Jeff Brock to Dan Ulatowski re: Meeting	CAC_00007828 to CAC_00007828	Yes			
PX-0020	March 30, 2000 Email from Jeff Gruden to Doug Busk re: Status	CAC_00007834 to CAC_00007834	Yes			
PX-0021	May 12, 2000 Email from Gloria Audia to Executive Committee re: Board of Directors Presentation with attachment	CAC_00007836 to CAC_00007900	Yes			
PX-0022	Credit Acceptance Corporation's Transcript/Notes from 4th Annual Dealer Partner meeting	CAC_00008248 to CAC_00008253	Yes			
PX-0023	Aug. 17, 2000 Credit Acceptance Corporation notice to Dealer Partners re: CAC's Dealership Service Center	CAC_00135367 to CAC_00135368	Yes			
PX-0024	April 30, 2000 Email from Doug Busk to Christine Harmon re: Business spec examples	CAC_00197174 to CAC_00197174	Yes			
PX-0025	Credit Acceptance Corporation's Agenda of the Executive Management Committee meeting dated Aug. 10, 2000	CAC_00197188 to CAC_00197189	Yes			
PX-0026	Credit Acceptance Corporation's Top Ten List - Aug. 2000	CAC_00197190 to CAC_00197193	Yes			
PX-0027	Credit Acceptance Corporation print advertisements in Automotive News from 2000-2007	CAC_00203745 to CAC_00203770	Yes			
PX-0028	Credit Acceptance Corporation's materials for Dec. 2013 Non-Deal Roadshow	CAC_00204503 to CAC_00204538	Yes			
PX-0029	March 30, 2000 Email from Charles A. Pearce to Lisa A. Ventline re: Credit Acceptance Corporation's Minutes of the Regular Meeting of the Board of Directors held Feb. 2, 2000 with attachment	CAC_00207108 to CAC_00207117	Yes			
PX-0030	Jan. 3, 2002 Letter from Jeffrey H. Canfield to Charles A. Pearce re: Brock application for patent entitled "SYSTEM AND METHOD FOR PROVIDING FINANCING" filed Dec. 31, 2001 with enclosures	CAC_00207395 to CAC_00207404	Yes			
PX-0031	May 12, 2002 Letter from Sandy M. Pollock to Jeffrey H. Canfield re: Brock Application "System and Method for Providing Financing" with enclosure	CAC_00207455 to CAC_00207456	Yes			
PX-0032	July 31, 2000 Email from Lisa A. Ventline to Charles A. Pearce re: The minutes with attachments	CAC_00207532 to CAC_00207548	Yes			
PX-0033	June 20, 2000 Email from Charles A. Pearce to Lisa A. Ventline re: documents on reversing the sales process and registration with attachments	CAC_00207558 to CAC_00207687	Yes			
PX-0034	Nov. 8, 2013 Settlement and Patent License Agreement between Credit Acceptance Corporation and Drivetime Automotive Group, Inc., DT Acceptance Corporation, and GFC Lending, LLC	CAC_00212114 to CAC_00212131	Yes			
PX-0035	May 12, 2000 Email from Brett Roberts to Karan Beaty re: Minutes with attachment	CAC_00199175 to CAC_00199177	Yes			
PX-0036	IMS Expert Services invoices to Westlake regarding Dr. House's work on the matter	HOUSE0000001 to HOUSE00000013	Yes			
PX-0037	Excel spreadsheet reports titled BP Tester 2015 Q1	HOUSE00000014 to HOUSE00000014	Yes			

Exhibit No.	Description	Identifier	Stip. to Authenticity	Stip. to Admissibility	Date Identified	Date Admitted
PX-0038	Excel spreadsheet reports titled BP Tester 2015 Q2	HOUSE0000015 to HOUSE0000015	Yes			
PX-0039	Excel spreadsheet reports titled BP Tester 2015 Q3	HOUSE0000016 to HOUSE0000016	Yes			
PX-0040	Excel spreadsheet reports titled BP Tester 2015 Q4	HOUSE0000017 to HOUSE0000017	Yes			
PX-0041	Tradesight Usedcar data (tar file dated 022017	HOUSE0000018	Yes			
PX-0042	Excel spreadsheet file titled "Dick_Exh7A_fn.xlsx"	HOUSE0000020 to HOUSE0000020	Yes			
PX-0043	Equifax data log text file titled "dick_newlndr_dlname.log"	HOUSE0000021 to HOUSE0000021	Yes			
PX-0044	Equifax data log text file titled "dick_newlndr_dlname2015.log"	HOUSE0000022 to HOUSE0000022	Yes			
PX-0045	Equifax data log excel file titled "dick_newlndr_dlname_fn.xlsx"	HOUSE0000023 to HOUSE0000023	Yes			
PX-0046	Equifax data log text file titled "dick_newlndr_dlname_rev.log"	HOUSE0000024 to HOUSE0000024	Yes			
PX-0047	Equifax data log text file titled "dick_newlndr_dlname_rev2015.log"	HOUSE0000025 to HOUSE0000025	Yes			
PX-0048	Equifax data log text file titled "dick_newlndr_dlname_tot.log"	HOUSE0000026 to HOUSE0000026	Yes			
PX-0049	Equifax data log text file titled "FICO_exam_1.log"	HOUSE0000027 to HOUSE0000027	Yes			
PX-0050	Equifax data log text file titled "prob1_Dick_3_final.log"	HOUSE0000028 to HOUSE0000028	Yes			
PX-0051	USPTO Maintenance Fee Statement for U. S. Patent No. 6,950,807	N/A	Yes			
PX-0052	Defendant Credit Acceptance Corporation's Responses and Objections to Plaintiff Westlake Services, LLC's First Set of Requests for Admission served July 25, 2016	N/A	Yes			
PX-0053	Defendant Credit Acceptance Corporation's Responses and Objections to Plaintiff Westlake Services, LLC's First Set of Interrogatories served July 25, 2016	N/A	Yes			
PX-0054	Feb. 20, 2001 submission to the USPTO In Re Application of "VEHICLE LEASING AND CUSTOMER CREDIT REHABILITATION SYSTEM AND METHOD" by Michael J. Nieberding with enclosures	Pearce Dep. Ex. 103	Yes			
PX-0055	Jan. 25, 2005 USPTO Interview Summary re: Application No. 10/037,055	Zura Dep. Ex. 005	Yes			
PX-0056	Glen L. Urban, Theresa Carter, Steven Gaskin, and Zofia Mucha: "Market Share Rewards to Pioneering Brands: An Empirical Analysis and Strategic Implications."	House Dep. Ex. 037	Yes			
PX-0057	May 5, 2000 Email from Doug Busk to Elizabeth Kurilecz re: Bankers Meeting 050200 with attachment	Busk Dep. Ex. 038	Yes			
PX-0058	Busk Q&A Document	Busk Dep. Ex. 044	Yes			
PX-0059	Oct. 1, 2004 USPTO Non-final Office Action re: Application No. 10/037,055 with attachment	Zura Dep. Ex. 003	Yes			
PX-0060	Dec. 23, 2004 Amendment and Transmittal Letter from Peter Zura to USPTO in reply to Office Action of Oct. 1, 2004	Zura Dep. Ex. 004	Yes			
PX-0061	March 31, 2005 USPTO Notice of Allowance and Fee(s) Due re: Application No. 10/037,055	Zura Dep. Ex. 006	Yes			
PX-0062	Where the Bodies Are: Current Exemplars of Inequitable Conduct and How to Avoid Them, 12 Tex. Intell. Prop. L.J. 287 (Winter 2004)	Hricik Dep. Ex. 006	Yes			
PX-0063	Donna Harris. "Westlake flourishes through credit drought." Automotive News 24 March, 2010, http://www.autonews.com/article/20100324/ZZZ/SPECIAL/303249969?template=print . Accessed 4 February 2017.	Andeson Dep. Ex. 013	Yes			
PX-0064	Defendant Credit Acceptance Corporation's Verified Supplemental Interrogatory Responses to Westlake's First Set of Interrogatories served Dec. 21, 2016	Brock Dep. Ex. 003	Yes			
PX-0065	Defendant Credit Acceptance Corporation's Verified Responses and Objections to Plaintiff Westlake Services LLC's Second Set of Interrogatories served Dec. 14, 2016	Brock Dep. Ex. 004	Yes			
PX-0066	Credit Acceptance Corporation's 2000 Annual Report	N/A	Yes			
PX-0067	Active CAPS Dealers	Brock Dep. Ex. 027	Yes			
PX-0068	USPTO, Manual of Patent Examining Procedure	Stoll Dep. Ex. 4 or Stoll Dep. Ex. 5 [confirm]	Yes			
PX-0069	Nov. 1, 2015 Email from Don Hankey to Eiichiro Ito, et al. re: Janny quote on evaluation of CACC 3rd qtr earnings	WESTLAKE0018051 to WESTLAKE0018055	Yes			
PX-0070	Sept. 26, 2013 Email from Joseph Main to Ian Anderson, et al. re: the NEW Profit Builder is finally OUT!	WESTLAKE0041856 to WESTLAKE0041859	Yes			
PX-0071	Nov. 19, 2014 report entitled, "Fair Lending: Implications for the Indirect Auto Finance Market" prepared by Arthur P. Baines and Dr. Marsha J. Courchane for American Financial Services Association	Courchane Dep. Ex. 148	Yes			
PX-0072	Deposition Transcript of Keith McCluskey taken June 13, 2017	N/A	Yes			
PX-0073	Deposition Transcript of Charles A. Pearce taken March 22, 2017	N/A	Yes			
PX-0074	Deposition Transcript of Daniel A. Ulatowski taken Feb. 15, 2017	N/A	Yes			
PX-0075	Deposition Transcript of David Ball taken July 18, 2017	N/A	Yes			
PX-0076	Deposition Transcript of David Hricik taken July 7, 2017	N/A	Yes			
PX-0077	Deposition Transcript of Douglas Wesley Busk taken Jan. 19, 2017	N/A	Yes			
PX-0078	May 5, 2017 Responsive Expert Report of David Hricik	Hricik Dep. Ex. 003	Yes			
PX-0079	June 30, 2017 Reply Expert Report of David Hricik	Hricik Dep. Ex. 004	Yes			
PX-0080	Deposition Transcript of Jeffrey Canfield taken March 30, 2017	N/A	Yes			
PX-0081	Deposition Transcript of Marsha J. Courchane, Ph.D. taken July 13, 2017	N/A	Yes			
PX-0082	Spreadsheet comparing Westlake and CAC	CAC_00202300	Yes			

Case 2:15-cv-07490-SJO-MRW Document 243 Filed 10/30/17 Page 8 of 13 Page ID
 #15244
 October 30, 2017

Exhibit No.	Description	Identifier	Stip. to Authenticity	Stip. to Admissibility	Date Identified	Date Admitted
PX-0083	Feedback Spreadsheet	CAC_00202302	Yes			
PX-0084	Market Visit Spreadsheet	CAC_00202305	Yes			
PX-0085	Building a Successful Portfolio	CAC_00145857 to CAC_145872	Yes			
PX-0086	CAC Market Analysis Spreadsheet	CAC_00202308	Yes			
PX-0087	CAC North America/Autonet Strategic Plan - 2001	CAC_00008254 to CAC_00008259	Yes			
PX-0088	CAC North America/AutoNet Strategic Plan - 2001	CAC_00008285 to CAC_00008299	Yes			
PX-0089	NADA 2007 Recap	Ulatowski Dep. Ex. 067; CAC_00203362 to CAC_00203549	Yes			
PX-0090	A Special Presentation for: St Clair County Market - December 19th, 2003	CAC_00064024 to CAC_00064063	Yes			
PX-0091	NABD Convention - May 27, 2004	Ulatowski Dep. Ex. 064; CAC_00063222 to CAC_00063258	Yes			
PX-0092	CAC 1999 Form 10-K	N/A				
PX-0093	CAC Top Ten List - Update since February 29, 2000	CAC_00008278 to CAC_00008280	Yes			
PX-0094	Credit Acceptance's log of privileged documents in response to Westlake's First Set of Requests for Documents (Jan. 6, 2016)	N/A	Yes			
DX-0001	Westlake's Responses & Objections to CAC's Third Set of Interrogatories	N/A	Yes			
DX-0002	U.S. Patent Application No. 11/627,846	N/A	Yes			
DX-0003*	USPTO Information Disclosure Statement	N/A	Yes			
DX-0004	U.S. Patent Application No. US-2003-0041019A1	N/A				
DX-0005	Questions to Sharon (10/30/2000)	Stoll Dep. Ex. 013; CAC_00202139 to CAC_00202139	Yes			
DX-0006	Maritime Motors Dealer Service Agreement	Stoll Dep. Ex. 017; CAC_00031249 to CAC_00031256	Yes			
DX-0007	Paradise Motors Dealer Service Agreement	Stoll Dep. Ex. 018; CAC_00031290 to CAC_00031298	Yes			
DX-0008	Shaver Preferred Dealer Service Agreement	Stoll Dep. Ex. 019; CAC_00031299 to CAC_00031305	Yes			
DX-0009	Loehmann Blasius Chevrolet Dealer Service Agreement	Stoll Dep. Ex. 020; CAC_00031257 to CAC_00031266	Yes			
DX-0010	Safeway Auto Sales Dealer Servicing Agreement	CAC_00031356 to CAC_00031364	Yes			
DX-0011	CAC 2001 Form 10-K	CAC 2001 Form 10-K	Yes			
DX-0012	CAC 2002 Form 10-K	CAC 2002 Form 10-K	Yes			
DX-0013	Oracle Software License and Services Agreement	CAC_00030682 to CAC_00030686	Yes			
DX-0014*	CAPS Start Date Spreadsheet	CAC_00204201 to CAC_00204201	Yes			
DX-0015	BB Fee Schedule	CAC_00196567 to CAC_00196567	Yes			
DX-0016*	March CAPS Fees	CAC_00030981 to CAC_00030984	Yes			
DX-0017	2002 Form 10-Q for period ending March 31, 2002	CAC_00190575 to CAC_00190709	Yes			
DX-0018*	CAPS Report Spreadsheet as of 7/1/2001	CAC_00027815 to CAC_00027841	Yes			
DX-0019	CAC 2002 Annual Report	N/A	Yes			
DX-0020	Draft September 2000 Top Ten List	CAC_00008281 to CAC_00008282	Yes			
DX-0021	Email re Caps url.doc (1/10/2001)	CAC_00201175 to CAC_00201175	Yes			
DX-0022	Email re Access through your laptop (1/12/2001)	CAC_00029104 to CAC_00029104	Yes			
DX-0023*	Quarterly Newsletter 3d Quarter 2001	CAC_00003707 to CAC_00003718	Yes			
DX-0024	Roberts's September 2000 Draft Remarks	CAC_00008306 to CAC_00008308	Yes			
DX-0025	CAC 2000 Shareholder Letter	Brock Dep. Ex. 020	Yes			
DX-0026	Email re CAPS Meeting (2/10/2000)	Knoblauch Dep. Ex. 139; CAC_00007531 to CAC_00007531	Yes			
DX-0027	Email re Top ten list for 2001.xls (1/22/2001)	CAC_00197199 to CAC_00197200	Yes			
DX-0028	Email re CAPS ROLLOUT (1/23/2001)	CAC_00029113 to CAC_00029113	Yes			
DX-0029	Email re MYCAConline.com ---Demo login (1/26/2001)	CAC_00029116 to CAC_00029116	Yes			
DX-0030	Spring 2001 Credit Report	CAC_00003738 to CAC_00003743	Yes			
DX-0031	CAPS as of 11/30/00	Brock Dep. Ex. 024; CAC_00201179 to CAC_00201179	Yes			
DX-0032	DriveTime opts to wind down GO Financial, SubPrime Auto Finance News (May 12, 2016 5:01 AM, updated 10:00 AM)	N/A	Yes			
DX-0033	Complaint for Infringement of U.S. Patent No. 6,950,807 in Credit Acceptance Corp. v. Westlake Services, LLC, Case No.13-cv-01523-SJO-MRW [ECF No. 1]	Pearce Dep. Ex. 104; CAC_00002676 to CAC_00002705	Yes			
DX-0034	Complaint for Infringement of U.S. Patent No. 6,950,807 in Credit Acceptance Corp. v. Drivetime Automotive Group, Inc., Case No.13-cv-01523-SJO-MRW [ECF No. 1]	Pearce Dep. Ex. 105; CAC_00002616 to CAC_00002643	Yes			
DX-0035	CAC's Disclosure of Asserted Claims and Infringement Contentions against Defendants and Accompanying Document Production, Case No. 13-CV-01523-SJO-MRW [ECF No. 112-9]	N/A	Yes			
DX-0036	CAC's Motion to Voluntarily Dismiss with Prejudice, Case No. 13-cv-01523-SJO-MRW [ECF No. 99]	N/A	Yes			
DX-0037	Order Granting Plaintiff's Motion to Voluntarily Dismiss with Prejudice and Denying Defendants' Motion for Leave to File Second Amended Answer and Counterclaims, Case No. 13-cv-01523-SJO-MRW [ECF No. 109]	N/A	Yes			

Case 2:15-cv-07490-SJO-MRW Document 243 Filed 10/30/17 Page 9 of 13 Page ID
 #15245
 October 30, 2017

Exhibit No.	Description	Identifier	Stip. to Authenticity	Stip. to Admissibility	Date Identified	Date Admitted
DX-0038	Email re Market share report - Executive Summary March 2006 (5/3/2006)	Urban Dep. Ex. 036; WESTLAKE0017298 to WESTLAKE0017336	Yes			
DX-0039	Email re PB advance for #1 dealer in PA (5/8/2014)	WESTLAKE0054704 to WESTLAKE0054708	Yes			
DX-0040	Email re MN and NE (3/6/2013)	WESTLAKE0045958 to WESTLAKE0045959	Yes			
DX-0041	Email re Westlake Responses to RA dd list with "DBRS (with answers).docx" and "S&P (with answers).doc" attachments (4/27/2010)	WESTLAKE0041404 to WESTLAKE0041426	Yes			
DX-0042	Email re JUNE 2012 month end (7/3/2012)	WESTLAKE0044699 to WESTLAKE0044701	Yes			
DX-0043	Email re July 2012 (8/6/2012)	WESTLAKE0044702 to WESTLAKE0044708	Yes			
DX-0044	Email re month end recap SEPT-12 (10/3/2012)	WESTLAKE0045214 to WESTLAKE0045218	Yes			
DX-0045	Westlake Financial Services Investor Presentation (ASF - 2010)	WESTLAKE0008031 to WESTLAKE0008054	Yes			
DX-0046	Email re Questions under our investment approval process with "Westlake Further QA-Jun-1.xls" attachment (6/1/2010)	WESTLAKE0050252 to WESTLAKE0050253	Yes			
DX-0047	Email re UPDATE: Program Guidelines - November 2015 with "Westlake Guidelines 11.01.2015 v.1.pdf" attachment (11/5/2015)	WESTLAKE0024874 to WESTLAKE0024885	Yes			
DX-0048*	Capital One Adds 84-Month Loans for Select Dealerships, AutoFinance News (Sept. 18, 2015)	N/A				
DX-0049*	CRB Auto Finance web site screen shot, "Loyalty has its rewards"	N/A				
DX-0050*	Ally Financial Inc. web site screen shot, "Ally Dealer Rewards"	N/A				
DX-0051	Message board comments by former WL dealer account manager Jordyn Jacobs (12/15/2011)	Anderson Dep. Ex. 015	Yes			
DX-0052	Westlake Press Release (6/28/2012), Westlake Renames and Simplifies Finance Programs	Anderson Dep. Ex. 007	Yes			
DX-0053*	Email re Profitability Report by Vehicle Make for Standard and Profit-Builder (10/28/2014)	WESTLAKE0047230 to WESTLAKE0047230	Yes			
DX-0054	Email re Overall Discount Factor (11/25/2013)	Hankey Dep. Ex. 046; WESTLAKE0045742 to WESTLAKE0045749	Yes			
DX-0055	Email re Training Material with "Combined Rep Manual 01-2013.pdf" and "KELLEY_NADA_Alt_Guidelines 2.20.pdf" attachments (2/25/2013)	WESTLAKE0052397 to WESTLAKE0052514	Yes			
DX-0056	Westlake Financial web site screen shot, "Auto Finance"	N/A				
DX-0057	Westlake Financial web site screen shot, "Finance Programs"	N/A				
DX-0058*	Email re Westlake Financial Services with "North East RateSheet.pdf" attachment (3/8/2011)	WESTLAKE0040574 to WESTLAKE0040585	Yes			
DX-0059	Email re Updated Westlake Rate Sheet and Program Guidelines... (7/2/2012)	Eyraud Dep. Ex. 066; WESTLAKE0063224 to WESTLAKE0063238	Yes			
DX-0060*	Email re Westlake Financial Services with "Westlake Financial Franchise.pdf" attachment (1/28/2014)	WESTLAKE0057946 to WESTLAKE0057958	Yes			
DX-0061	Email re BH Auto Brokers LLC - DC Saved Westlake Deal: (Producing Dealer) Program: Standard A TR:, CR:20, BP:19, D:4, LMD:6, Capture Likelihood: Mid (4) with "Deal.pdf" attachment (9/26/2016)	Eyraud Dep. Ex. 068; WESTLAKE0024895 to WESTLAKE0024896	Yes			
DX-0062	Email re Bid & Win Motors Corp - DC Saved Westlake Deal: (Flooring Dealer) Program: Standard D TR:92.31%, CR:88, BP:67, D:3, LMD:5, Capture Likelihood: Low (3) with "Deal.pdf" attachment (9/17/2016)	Eyraud Dep. Ex. 069; WESTLAKE0024915 to WESTLAKE0024916	Yes			
DX-0063	Email re Hand Picked Auto - DC Saved Westlake Deal: (Producing Dealer) Program: Standard B TR:84.62%, CR:29, BP:25, D:7, LMD:9, Capture Likelihood: Low (2) with "Deal.pdf" attachment (7/9/2016)	Eyraud Dep. Ex. 070; WESTLAKE0024965 to WESTLAKE0024966	Yes			
DX-0064	Email re Kobold LLC - DC Saved Westlake Deal: (Producing Dealer) Program: Standard D TR:69.23%, CR:37, BP:10, D:0, LMD:1 with "Deal.pdf" attachment (9/30/2016)	Eyraud Dep. Ex. 071; WESTLAKE0024973 to WESTLAKE0024974	Yes			
DX-0065	Email re Five Star Auto Group Inc. - DC Saved Deal: (Producing Dealer) Profit Builder A TR:69.23%, CR:36, BP:32, D:10, LMD:13 (11/24/15)	Eyraud Dep. Ex. 072; WESTLAKE0024857 to WESTLAKE0024858	Yes			
DX-0066	Email re Happy Holidays and PTO (12/24/2013)	Vazquez Dep. Ex. 077; WESTLAKE0057212 to WESTLAKE0057380	Yes			
DX-0067	Westlake's First Amended Responses & Objections to CAC's First Set of Requests for Admission	N/A	Yes			
DX-0068	Westlake's Responses & Objections to CAC's Second Set of Requests for Admission	N/A	Yes			
DX-0069	CAC 2016 Form 10-K	Dick_00001685 to Dick_00001788	Yes			
DX-0070	Email re UPDATED Program Guidelines - September 2015 (8/27/2015)	WESTLAKE0061871 to WESTLAKE0061891	Yes			
DX-0071	Email re Dealer Appreciation Program - Hudson 501 Auto Sales - HUDS (3/26/2013)	Vazquez Dep. Ex. 078; WESTLAKE0045845 to WESTLAKE0045845	Yes			
DX-0072	Email re October's Dealer Training (9/29/2011)	Vazquez Dep. Ex. 076; WESTLAKE0037170 to WESTLAKE0037182	Yes			
DX-0073	Email re Mutual NDA (12/22/2011)	WESTLAKE0019722 to WESTLAKE0019736	Yes			
DX-0074	Westlake Press Release (12/19/2012), Westlake Partner Releases Major Update to DealerCenter Website	Anderson Dep. Ex. 005	Yes			
DX-0075	CAPS v1.1 Manual	Courchane Dep. Ex. 150; CAC_00029492 to CAC_00029524	Yes			
DX-0076	CAPS 2.0 Presentation	Courchane Dep. Ex. 151; CAC_00004189 to CAC_00004235	Yes			
DX-0077	Email re New Hire Sales Training - Rep Manual PDF (4/23/2015)	Hankey Dep. Ex. 044; WESTLAKE0064867 to WESTLAKE0065085	Yes			
DX-0078	Email re CSI Auto Sales - CSIA (10/28/2015)	Eyraud Dep. Ex. 074; WESTLAKE0018430 to WESTLAKE0018431	Yes			
DX-0079	Westlake Press Release (5/29/2012), Westlake Begins Originations in Massachusetts, Marks Milestone	Vazquez Dep. Ex. 075	Yes			
DX-0080	Email re Primecar (PMCR) (11/14/2013)	WESTLAKE0048657 to WESTLAKE0048661	Yes			
DX-0081	Email re Uacc New Profit Sharing Program (7/12/2011)	Vazquez Dep. Ex. 081; WESTLAKE0037047 to WESTLAKE0037047	Yes			
DX-0082	FinCo Management Launches Dealer Cash Advance Product For Deep Subprime, Automotive News (May 18, 2011 12:01 am EST)	N/A				

Exhibit No.	Description	Identifier	Stip. to Authenticity	Stip. to Admissibility	Date Identified	Date Admitted
DX-0083	Email re CAC vs WESTLAKE. Danny Smith Auto Sales (8/24/2011)	Vazquez Dep. Ex. 088; WESTLAKE0039333 to WESTLAKE0039334	Yes			
DX-0084	Email re Getting dealers to work deals with "ISR Selling points.docx," "Westlake Value Proposition.docx" and "Overcoming objections.docx" attachments (4/28/2011)	WESTLAKE005239 to WESTLAKE0005244	Yes			
DX-0085	Email re CAC - Dealer Rating System (4/6/2016)	WESTLAKE0016449 to WESTLAKE0016451	Yes			
DX-0086	Email re 75/25 partner, ,,, Dealer Name: LUXURY CARS AND TRUCKS INC (FL) Dealer Code: LUXC (8/18/2011)	Vazquez Dep. Ex. 080; WESTLAKE0037870 to WESTLAKE0037873	Yes			
DX-0087	Email re CAC - A few items to share (6/24/2010)	Vazquez Dep. Ex. 092; WESTLAKE0035244 to WESTLAKE0035245	Yes			
DX-0088	Email re Auto Count Competitor Data (12/17/2013)	WESTLAKE0045730 to WESTLAKE0045737	Yes			
DX-0089	Email re MO Territories (5/22/2006)	WESTLAKE0019316 to WESTLAKE0019318	Yes			
DX-0090	Email re Looking for 500 off discount to steal deal from CAC (4/8/2009)	WESTLAKE0035835 to WESTLAKE0035836	Yes			
DX-0091	Email re Lender Profiles for CAC, Mark One, UACC (12/4/2009)	WESTLAKE0034954 to WESTLAKE0034968	Yes			
DX-0092	AutoCount Risk Report of Franchise and Independent Dealers	Dick Dep. Ex. 156; Dick_00001938 to Dick_00001938	Yes			
DX-0093	AutoCount Risk Report of Franchise and Independent Dealers	Dick Dep. Ex. 157; Dick_00001908 to Dick_00001908	Yes			
DX-0094	Email re PNW Sales Analysis (9/7/2012)	Urban Dep. Ex. 033; WESTLAKE0063696 to WESTLAKE0063699	Yes			
DX-0095	Email re Independent dealer attrition (9/15/2014)	WESTLAKE0060247 to WESTLAKE0060250	Yes			
DX-0096	OR Market Visit Summary	CAC_00202331 to CAC_00202331	Yes			
DX-0097	Email re PNW Regional Presentation-RM Meeting 6-20, MW Growth Presentation, June 2013 added pages 9 10 11, Origintions opportunities for growth, Southern California Market & Strategy, Jittle South Texas Regional meeting June 2013 v2, Mid Atlantic Region with attachments (6/20/2013)	WESTLAKE0060828 to WESTLAKE0060973	Yes			
DX-0098	Westlake Press Release (Nov. 20, 2009), Westlake announces new programs and features	N/A	Yes			
DX-0099	Westlake Financial Services Presentation (April 2016 Update)	WESTLAKE0015442 to WESTLAKE0015471	Yes			
DX-0100	Email re Lobel (8/20/2015)	WESTLAKE0018461 to WESTLAKE0018514	Yes			
DX-0101*	Spreadsheet of Equifax data of lenders with 10 or more deals with consumers who have a Vantage Score of 499 or lower	Data from HOUSE0000019, "tradesight_usedcar_v01.dta"	Yes			
DX-0102	CAC Business Model Overview	CAC_00036160 to CAC_00036183	Yes			
DX-0103	Email re Wells Fargo Securities - Auto Finance Update with "Auto Finance Market Update.pdf" attachment (1/15/2014)	WESTLAKE0042196 to WESTLAKE0042217	Yes			
DX-0104	Email re Market share data with "Used Car Retail Finance Market.xlsx" attachment (1/24/2011)	WESTLAKE0019744 to WESTLAKE0019745	Yes			
DX-0105	Email re Presentation (Market Player's Plot) with "Used Car Retail Finance Market.xlsx" attachment (1/22/2011)	Anderson Dep. Ex. 004; WESTLAKE0019848 to WESTLAKE0019852	Yes			
DX-0106	Email re Deal for Riffs Auto Sales (12/3/2008)	Vazquez Dep. Ex. 086; WESTLAKE0035336 to WESTLAKE0035339	Yes			
DX-0107	Email re Profit Builder Deals (6/28/2010)	Vazquez Dep. Ex. 087; WESTLAKE0039062 to WESTLAKE0039067	Yes			
DX-0108	2007 CAC Annual Report	CAC_00000101 to CAC_00000200	Yes			
DX-0109	Westlake Financial Services Three Year Growth Playbook	WESTLAKE0052012 to WESTLAKE0052109	Yes			
DX-0110	Courchane Rebuttal Rpt. Chart 1 – New and Used Vehicle Sales by Year, Wards Auto, 1995-2016	N/A	Yes			
DX-0111	Courchane Rebuttal Rpt. Chart 2 – New and Used Vehicle Sales by Year, Experian AutoCount Risk Report, 2007-2016	N/A	Yes			
DX-0112*	Courchane Rebuttal Rpt. Chart – Auto Loan Originations by Credit Score	N/A	Yes			
DX-0113	Courchane Rebuttal Rpt. Table 1 – Lenders with At Least One Percent of Assigned Contracts, 2015-2016 Experian AutoCount, Sorted by Total Contract Volume	N/A	Yes			
DX-0114	Courchane Rebuttal Rpt. Table 2 – Summary of Marketplace Activity, Subprime Contracts Only	N/A	Yes			
DX-0115*	Courchane Rebuttal Rpt. Chart 3 – Auto Finance – Asset Backed Securities, 1995 to 2016 (\$ Millions)	N/A	Yes			
DX-0116	DealerCenter Staff Training	WESTLAKE0059251 to WESTLAKE0059352	Yes			
DX-0117	Email re CACC (2/16/2015)	WESTLAKE0062375 to WESTLAKE0062398	Yes			
DX-0118	Email re Auto Count (1/7/2016)	WESTLAKE0062789 to WESTLAKE0062798	Yes			
DX-0119	2016 CAC Annual Report Shareholder Letter	Dick_00000861 to Dick_00000885	Yes			
DX-0120	2015 CAC Annual Report Shareholder Letter	CAC_00001017 to CAC_00001133	Yes			
DX-0121	CAC 2015 Form 10-K	CAC_00002373 to CAC_00002615	Yes			
DX-0122	Email re Janney/CACC: It's Getting Loud in Here; Reiterate SELL Rating (5/3/2016)	WESTLAKE0018791 to WESTLAKE0018793	Yes			
DX-0123	Email re Impact of Dealer Age on Loan Volume (8/6/2013)	CAC_00204469 to CAC_00204469	Yes			
DX-0124	Email re 2nd DRAFT: Western Funding Restarts Loan Originations (1/9/2014)	WESTLAKE0041805 to WESTLAKE0041811	Yes			
DX-0125	Email re Adesa Seminar Update - August 8, 2011 with "ADESA Westlake Workshop Flyer (Email Version).pdf," "ADESA Aug 8 Workshop Presentation FINAL.PPTX" and "Adesa Semianr Feedback Form.doc" attachments (8/5/2011)	WESTLAKE0035156 to WESTLAKE0035192	Yes			
DX-0126	Email re 2012-04 Profitability by Dealer Grade (5/18/2012)	WESTLAKE0044561 to WESTLAKE0044565	Yes			
DX-0127	Email re Auto Outlet (10/17/2012)	WESTLAKE0045979 to WESTLAKE0045996	Yes			
DX-0128	Questions for SLE General Session Spreadsheet	CAC_00196558 to CAC_00196558	Yes			
DX-0129	Email re CACC (3/23/2010)	Anderson Dep. Ex. 028; WESTLAKE0036304 to WESTLAKE0036307	Yes			

Case 2:15-cv-07490-SJO-MRW Document 245 Filed 10/30/17 Page 11 of 13 Page ID
 #:15247
 October 30, 2017

Exhibit No.	Description	Identifier	Stip. to Authenticity	Stip. to Admissibility	Date Identified	Date Admitted
DX-0130	Email re CACC - Very interesting! (9/21/2016)	WESTLAKE0062799 to WESTLAKE0062810	Yes			
DX-0131	Westlake Financial web site screen shot, "Westlake History (1978 to present)"	N/A				
DX-0132	Email re WFI (12/12/2013)	WESTLAKE0043870 to WESTLAKE0043873	Yes			
DX-0133	Email re New marketing program / Twice the Check! (2/14/2014)	WESTLAKE0046881 to WESTLAKE0046890	Yes			
DX-0134	Email re Profit Builder/Western Funding Comparison (9/23/2014)	Leventhal Dep. Ex. 057; WESTLAKE0062457 to WESTLAKE0062459	Yes			
DX-0135	Profit Builder Mission 13K presentation	WESTLAKE0053328 to WESTLAKE0053351	Yes			
DX-0136	Email re dealer option: recourse or participation... (12/18/2014)	Leventhal Dep. Ex. 058; WESTLAKE0056389 to WESTLAKE0056390	Yes			
DX-0137	Email re Profit Builder November 2014 Summary (12/5/2014)	WESTLAKE0047688 to WESTLAKE0047702	Yes			
DX-0138	Email re Profit Builder Update (6/25/2013)	Leventhal Dep. Ex. 052; WESTLAKE0045394 to WESTLAKE0045402	Yes			
DX-0139	Email re May Profit Builder Performance Report (6/4/2014)	Leventhal Dep. Ex. 053; WESTLAKE0043499 to WESTLAKE0043507	Yes			
DX-0140	Email re Profit Builder Recourse Period @ Franchise Stores (8/19/2014)	Leventhal Dep. Ex. 055; WESTLAKE0020711 to WESTLAKE0020714	Yes			
DX-0141	Email re PROFIT BUILDER PARTICIPATION RECONCILIATION REPORT (9/17/2014)	WESTLAKE0051284 to WESTLAKE0051285	Yes			
DX-0142	Email re Western and Advance to cost (11/25/2015)	Leventhal Dep. Ex. 059; WESTLAKE0017991 to WESTLAKE0017996	Yes			
DX-0143	Email re NU-WAVE AUTO CENTER - DC WFI Deal (7/7/2016)	WESTLAKE0007116 to WESTLAKE0007121	Yes			
DX-0144	Email re WFI Bucket Payout Strategy (9/7/2016)	Leventhal Dep. Ex. 061; WESTLAKE0017999 to WESTLAKE0018002	Yes			
DX-0145	Email re CACC-Westlake-Profit Builder-Western Funding comparison.xls (9/11/2014)	Leventhal Dep. Ex. 063; WESTLAKE0052538 to WESTLAKE0052538	Yes			
DX-0146	Email re Profit Builder Marketing Plan with meeting invitation (12/4/2013)	WESTLAKE004832 to WESTLAKE004841	Yes			
DX-0147	Email re Profit Builder Customer Factor Evaluation (6/17/2014)	WESTLAKE0058386 to WESTLAKE0058389	Yes			
DX-0148*	Declaration of Rufus Hankey in Support of Westlake's Motion for Sanctions (in patent litigation)	Hankey Dep. Ex. 041	Yes			
DX-0149	Email re Financial Services with "Financial Services.docx" attachment (12/17/2009)	NOWCOM0000268 to NOWCOM0000270	Yes			
DX-0150	Email re Tri Recap (9/23/2011)	WESTLAKE0037223 to WESTLAKE0037227	Yes			
DX-0151	Email re Mini-Success Story (4/10/2012)	WESTLAKE0045302 to WESTLAKE0045303	Yes			
DX-0152	Email re ProfitBuilder and Standard go Blow to Blow (8/13/2014)	Anderson Dep. Ex. 010; WESTLAKE0055403 to WESTLAKE0055409	Yes			
DX-0153	Western Funding Restarts Loan Originations, Business Wire (Jan. 09, 2014 03:41 PM EST)	Leventhal Dep. Ex. 049	Yes			
DX-0154	Email re WFI Discount Report (3/22/2016)	Leventhal Dep. Ex. 060; WESTLAKE0055743 to WESTLAKE0055746	Yes			
DX-0155	CAC Form 10-Q for the quarterly period ended September 30, 2000	CAC_00190234 to CAC_00190398	Yes			
DX-0156	CAC Form 10-Q for the quarterly period ended September 30, 2001	CAC_00190399 to CAC_00190574	Yes			
DX-0157	Email re Dealer Intro/Pitch to 1981 Program with "Dealer Training 1981 updated (002).pptx" attachment (8/16/2016)	WESTLAKE0018034 to WESTLAKE0018050	Yes			
DX-0158	Email re Profit Builder and Partner (10/20/2015)	Vazquez Dep. Ex. 091; WESTLAKE0065717 to WESTLAKE0065718	Yes			
DX-0159*	2011 CAC Annual Report	CAC_00000552 to CAC_00000678	Yes			
DX-0160*	2014 CAC Annual Report	CAC_00000906 to CAC_00001016	Yes			
DX-0161	Email re more partner suggestions (9/28/2009)	Anderson Dep. Ex. 026; WESTLAKE0035083 to WESTLAKE0035086	Yes			
DX-0162	Westlake Financial forum on Auto Dealer People web site screen shot	N/A				
DX-0163	Meeting invite to discuss Partner Program improvements (3/26/2012)	WESTLAKE0005245 to WESTLAKE0005246	Yes			
DX-0164	Email re Mark making the News (9/13/2011)	Vazquez Dep. Ex. 079; WESTLAKE0035224 to WESTLAKE0035226	Yes			
DX-0165	Email re New Westlake Buy Programs! (6/29/2012)	Vazquez Dep. Ex. 085; WESTLAKE0041701 to WESTLAKE0041715	Yes			
DX-0166	Email re 75/25 partner,,,Dealer Name:USA Auto & Lending Inc Dealer Code:5429794 (8/19/2011)	WESTLAKE0035756 to WESTLAKE0035762	Yes			
DX-0167	Email re PALM TREE AUTO SALES WLF / Profit builder / CAC (9/21/2015)	WESTLAKE0062250 to WESTLAKE0062257	Yes			
DX-0168	Email re Profit Bulder - update and program recommendations (8/18/2015)	WESTLAKE0006189 to WESTLAKE0006198	Yes			
DX-0169*	Email re Top 300 Dealers Pricing (11/11/2015)	WESTLAKE0015594 to WESTLAKE0015597	Yes			
DX-0170	Email re Profit Builder Participation Fixes (8/19/2014)	Anderson Dep. Ex. 027; WESTLAKE0004842 to WESTLAKE0004843	Yes			
DX-0171	Email re CAC Partner Program Outline (1/30/2013)	Anderson Dep. Ex. 031; WESTLAKE0055883 to WESTLAKE0055893	Yes			
DX-0172	Email re Partner Max LTV (7/21/2014)	Anderson Dep. Ex. 014; WESTLAKE0046819 to WESTLAKE0046828	Yes			
DX-0173	Email re CACC Comparison of programs.xlsx (11/12/2010)	WESTLAKE0035763 to WESTLAKE0035766	Yes			
DX-0174	Email re Pool Partner presentation (2/14/2013)	WESTLAKE0058258 to WESTLAKE0058269	Yes			
DX-0175	Email re Information you requested (6/19/2014)	WESTLAKE0046932 to WESTLAKE0046936	Yes			
DX-0176	Email re Western Funding reserve calculation v9 int profit only.xlsx (10/29/2014)	Anderson Dep. Ex. 024; WESTLAKE0051810 to WESTLAKE0051815	Yes			
DX-0177	Email re Profit Builder Monitoring (6/17/2009)	WESTLAKE0035360 to WESTLAKE0035366	Yes			
DX-0178	Email re Pento Auto Body & Performance - Shared Deal: (New Dealer) Standard C TR:70.73%, CR:10, BP:7, D:0, LMD:0 (1/3/2014)	WESTLAKE0020900 to WESTLAKE0020903	Yes			
DX-0179	Email re Fees for the 1981 program - options (8/8/2016)	Leventhal Dep. Ex. 062; WESTLAKE0018091 to WESTLAKE0018095	Yes			
DX-0180	Email re Western Funding comparison and suggestions (9/29/2014)	WESTLAKE0052765 to WESTLAKE0052767	Yes			
DX-0181*	Email re Western Funding pooling plan (10/8/2014)	WESTLAKE0052768 to WESTLAKE0052770	Yes			
DX-0182	Email re WFI Discount Report (3/23/2016)	WESTLAKE0059641 to WESTLAKE005964	Yes			

Case 2:15-cv-07490-SJO-MRW Document 245 Filed 10/30/17 Page 12 of 13 Page ID
 #:15248
 October 30, 2017

Exhibit No.	Description	Identifier	Stip. to Authenticity	Stip. to Admissibility	Date Identified	Date Admitted
DX-0183	Email re Western Funding Competition Comparison Spreadsheet for Sales (8/8/2016)	WESTLAKE0018446 to WESTLAKE0018452	Yes			
DX-0184	Email re Westlake w/ Attachments (10/7/2010)	WESTLAKE0035239 to WESTLAKE0035243	Yes			
DX-0185	Email re Items for your visit (2/11/2010)	WESTLAKE0050298 to WESTLAKE0050316	Yes			
DX-0186	Email re Training Talking Points (9/17/2012)	WESTLAKE0050743 to WESTLAKE0050762	Yes			
DX-0187	Westlake Press Release (Feb. 8, 2010), Westlake Announces Integration with Redesigned www.DealerCenter.net (http://www.dealercenter.net/)	N/A				
DX-0188	Civil Antitrust First Amended Complaint for Violations of the Sherman Act, Westlake Services LLC v. Credit Acceptance Corp., Case No. 15-cv-07490-SJO-MRW [ECF No. 37]	Stoll Dep. Ex. 025 Anderson Dep. Ex. 001	Yes			
DX-0189	Westlake Financial web site screen shot, "Standard Program (0-599 FICO)"	N/A				
DX-0190	Westlake Financial web site screen shot, "About Us"	N/A				
DX-0191	Competition and Creativity in Lending, AutomotiveDigest (published on July 11, 2011)	Vazquez Dep. Ex. 83	Yes			
DX-0192	Who's Going To Finance My Cars?, NIADATVmobile (published on October 25, 2012)	Vazquez Dep. Ex. 84	Yes			
DX-0193	CAC 2003 Form 10-K	N/A				
DX-0194	Alabama Summary	CAC_00202303 to CAC_00202303	Yes			
DX-0195	AZ and NM Summary	CAC_00202304 to CAC_00202304	Yes			
DX-0196	California Summary	CAC_00202307 to CAC_00202307	Yes			
DX-0197	Georgia Summary	CAC_00202314 to CAC_00202314	Yes			
DX-0198	Michigan Summary	CAC_00202317 to CAC_00202317	Yes			
DX-0199	Milwaukee WI Market Visit Summary	CAC_00202318 to CAC_00202318	Yes			
DX-0200	Mississippi Market Visit Summary	CAC_00202319 to CAC_00202319	Yes			
DX-0201	NV Market Visit Summary	CAC_00202326 to CAC_00202326	Yes			
DX-0202	NY Market Visit Summary - Performance	CAC_00202327 to CAC_00202327	Yes			
DX-0203	NY-Albany Market Visit Summary	CAC_00202328 to CAC_00202328	Yes			
DX-0204	Ohio Summary	CAC_00202329 to CAC_00202329	Yes			
DX-0205	PA Summary	CAC_00202332 to CAC_00202332	Yes			
DX-0206	S. Texas Market Visit Summary	CAC_00202333 to CAC_00202333	Yes			
DX-0207	South Florida Market Visit Summary	CAC_00202334 to CAC_00202334	Yes			
DX-0208	UT Market Visit Summary	CAC_00202337 to CAC_00202337	Yes			
DX-0209	WA Market Visit Summary	CAC_00202338 to CAC_00202338	Yes			
DX-0210	WI Market Visit Summary	CAC_00202339 to CAC_00202339	Yes			
DX-0211	Consent Order, In re Westlake Services, LLC, File No. 2015-CFPB-0026 (Sept. 30, 2015)	N/A				
DX-0212*	Ask the Commish Column, InventorsDigest.com, October 2010	N/A				
DX-0213*	Bob Stoll Part 3 - SCOTUS, the Future CAFC, Inequitable Conduct, IPWatchdog.com (Aug. 10, 2012)	N/A				
DX-0214*	Cover Letter from Rosner, Barry & Babbitt LLP's Auto Fraud Legal Center attaching a complaint entitled: Reynaldo Flores and Janelle Flores, Plaintiffs, versus Ball Automotive, Credit Acceptance Corporation, Travelers Casualty and Surety Company of America	Ball Dep. Ex. 97	Yes			
DX-0215*	Cover Letter from Glassey & Smith, dated August 12, 2015, reflecting a Settlement Offer in La Tanya Johnson and Raymond Johnson versus Ball Automotive, Credit Acceptance Corporation, and Others	Ball. Dep. Ex. 98	Yes			
DX-0216*	Copy of a Complaint, La Tanya Johnson and Raymond Johnson versus Ball Automotive and Credit Acceptance, filed June 5, 2015	Ball Dep. Ex. 99	Yes			
DX-0217*	Letter from CAC to David Ball re Ball Automotive LLC – Lot 0MY and Ball Automotive – Lot 8YF and 5 QP (2/20/2017)	Ball Dep. Ex. 105	Yes			
DX-0218*	Ball Automotive web site screen shot, "About Us"	Ball Dep. Ex. 93	Yes			
DX-0219*	Email re Down Payment Audit Results for: Ball Automotive LLC, Lot #0MY (3/21/2017)	Ball Dep. Ex. 100	Yes			
DX-0220*	Email re Document Audit Lot #5QP Ball Automotive (9/19/2011)	Ball Dep. Ex. 101	Yes			
DX-0221*	Email re Down Payment Audit Results for: BALL AUTOMOTIVE, Lot# 5QP (10/7/2013)	Ball Dep. Ex. 102	Yes			
DX-0222*	Email re Down Payment Audit Results for Ball Automotive, lot# 5PQ (1/7/2016)	Ball Dep. Ex. 103	Yes			
DX-0223*	Robert L. Stoll, Attacks on patent system are unfounded, The Hill (10/22/15 06:30 AM EDT)	N/A				
DX-0224	CAC 2011 Form 10-K	N/A				
DX-0225*	Decl. of Timothy Yoo re deal specific data for CAC's Portfolio Program and Purchase Program	N/A	Yes			
DX-0226*	Security Auto Loans Inc. web site screen shot	N/A				
DX-0227*	Persian Acceptance Corporation web site screen shot, "Premium Program"	N/A				
DX-0228*	Mid Atlantic Finance Company web site screen shot, "Flex Line Program"	N/A				
DX-0229*	Ace Motor Acceptance Corporation web site screen shot	N/A				
DX-0230*	Car Financial Services, Inc. web site screen shot, "Aged Pay Share Purchase Program"	N/A				

October 30, 2017

Exhibit No.	Description	Identifier	Stip. to Authenticity	Stip. to Admissibility	Date Identified	Date Admitted
DX-0231*	SDA, Inc. web site screen shot, "Programs For Capital"	N/A				